

Company Description

About RIS:

Retail Inkjet Solutions, Inc. (RIS) is the industry leader in retail on-site inkjet cartridge refilling services. The patented RIS InkCenter® kiosk is deployed in more than 600 participating retail locations across the United States, Canada and Europe - including at Costco Wholesale, Auchan, Cora, Fry's Electronics, Sam's Club, E.Leclerc, Intermarché, Schiever, Saturn, and select university bookstores. RIS provides customers with unmatched quality while delivering savings of up to 70%. InkCenter® kiosks integrate seamlessly into retail environments, delivering a great customer experience. RIS was founded in 2004 by former HP engineers motivated to create a better printing solution for customers at a lower price, and is headquartered in Carlsbad, California. For more information on RIS, visit www.Go2RIS.com

A Full Service Solution

Our setup process consists of installation plus training completed in a single day, and includes:

- Installation of patented InkCenter® refill machine(s)
- Assistance with marketing & promotion activities
- Ongoing service and support, training and customer care
- Supply fulfillment of all ink and other consumables
- Management reporting of trends and sell-through
- Continuous customer education and support through www.InkJet411.com

RIS InkCenter® Refill Machine(s)

Our patented technology was created in-house by a team of electronic, mechanical and chemical engineers. The touchscreen-guided cartridge refill process is supported by:

- More than 14 patents and counting
- Cartridge selection covering more than 90% of today's inkjet market, and
- An international field services and customer care team

Why Retailers choose Inkjet Refilling

- **Customer satisfaction:** refilling addresses the No. 1 customer pain point – the price of ink
- **Customer traffic:** our service drives repeat customer visits to stores and the customer time-in-store favorably impacts basket sales
- **Differentiation:** the incremental service of providing on-site ink refilling differentiates from the 'me-too' OEM branded cartridge selection
- **Eco-Friendly:** as a solution aligned with sustainability objectives, the environmental benefit of reducing single-use plastics creates customer loyalty

Workforce

We are a growing, customer-focused organization with deep technical expertise. Our team of inkjet industry veterans and retail professionals continues to innovate and improve the customer experience. We are an international team committed to supporting all aspects of engaging with customers and enabling the ink refill process.

Values

Our team is dedicated to 4 core values: *Reliable, Team-Minded, Innovative, and Flexible*

- **Reliable** we own our commitments and deliver on them
- **Team-Minded** we value unique contributions to our team
- **Innovative** we encourage creative ideas and solutions
- **Flexible** we adapt and thrive in a dynamic environment

Partners

Our collaborative retail partnerships focus on delivering a high quality refill and differentiated customer experience:

- Costco Wholesale
- Cora
- Sam's Club
- Intermarché
- Saturn
- Auchan
- Fry's Electronics
- E.Leclerc
- Schiever
- Universities

Corporate Headquarters

Our Corporate Headquarters are located in the United States at:

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