

Company Description

Retail Inkjet Solutions Inc. (RIS) is an innovative company that is passionate about finding better ways to print - while saving money for the consumer and also doing something positive for the environment. Founded in 2004, we are the global leader in on-site inkjet printer cartridge refilling technology. The multi-patented RIS InkCenter® kiosk is deployed in more than 680 participating retail locations across the United States, Canada, Mexico and Europe - including Costco Wholesale, Sam's Club, Fry's Electronics, E.Leclerc, Auchan, Cora, Metro Cash & Carry, Intermarché, Media Saturn and select university bookstores. RIS provides customers with unmatched printing quality while delivering savings of up to 70% over the purchase of a new ink cartridge. For more information, visit our website at www.Go2RIS.com or our online store at www.Inkplicity.com

A Full Service Solution

Our setup process consists of installation plus training completed in a single day, and includes:

- Installation of patented InkCenter® refill machine(s)
- Assistance with marketing & promotion activities
- Ongoing service and support, training and customer care
- Supply fulfillment of all ink and other consumables
- Management reporting of trends, sell-through, and
- Continuous customer education and support through www.InkJet411.com

RIS InkCenter® Refill Machine(s)

Our patented technology was created in-house by a team of chemical, electronic, and mechanical engineers. The touch screen guided four (4)-step refill process is supported by:

- More than 14 patents and counting
- Cartridge selection covering more than 90% of today's market, and
- An international field services and customer care team

Why Retailers choose Inkjet Refilling

- **Customer satisfaction:** refilling addresses the No. 1 customer pain point – the price of ink
- **Customer traffic:** our service drives repeat customer visits and the customer time-in-store favorably impacts basket sales
- **Differentiation:** the incremental service of providing on-site refilling differentiates from the 'me-too' OEM branded cartridge selection
- **Eco-Friendly:** as a solution aligned with sustainability objectives, the environmental benefits of reducing single-use plastic create customer loyalty

Workforce

We are a growing, customer-focused organization with deep technical expertise. Our team of inkjet industry veterans and retail professionals continues to innovate and improve the customer experience. We are an international team committed to supporting all aspects of engaging with customers and enabling the ink refill process.

Values

Our team is dedicated to 4 core values: *Reliable, Team-Minded, Innovative, and Flexible*

- **Reliable** we own our commitments and deliver
- **Team-Minded** we value unique contributions to our team
- **Innovative** we encourage creative ideas and solutions
- **Flexible** we adapt and thrive in a dynamic environment

Partners

Our collaborative partnerships focus on delivering a reliable refill and differentiated customer experience:

- Costco Wholesale
- Sam's Club
- Fry's Electronics
- E.Leclerc
- Auchan
- Cora
- Metro Cash & Carry
- Intermarché
- Saturn
- Universities

Corporate Headquarters

Our Corporate Headquarters are located in the United States at:

Retail Inkjet Solutions, Inc. (RIS)
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